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# A causal approach to test empirical capital structure regularities

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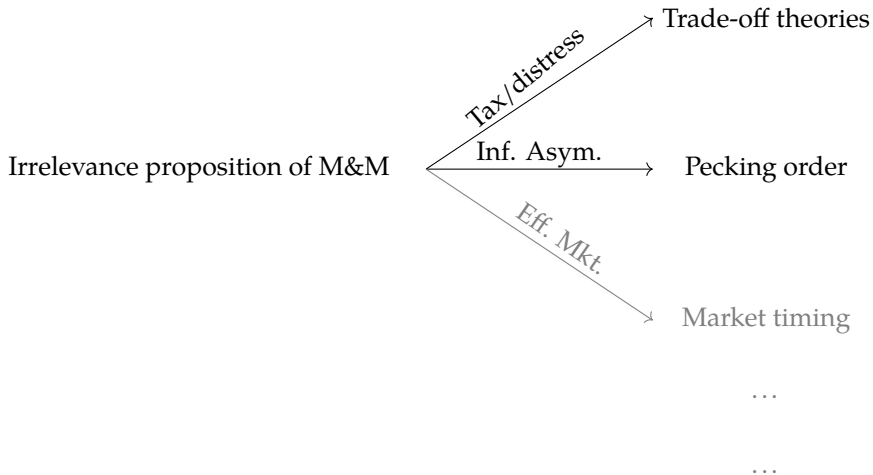
<sup>2</sup>*Blackstone Credit, San Francisco, 101 California St., CA, 94111, USA*

January 31<sup>st</sup>, 2023

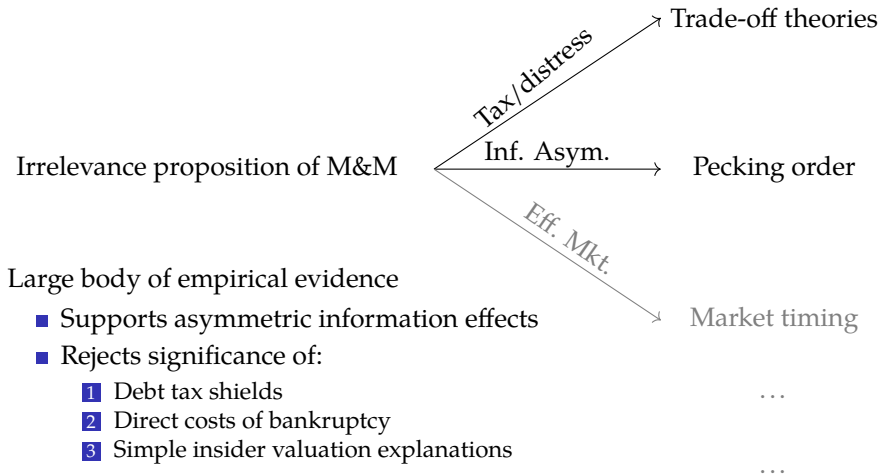
# One-slider on capital structure theories

Irrelevance proposition of M&M

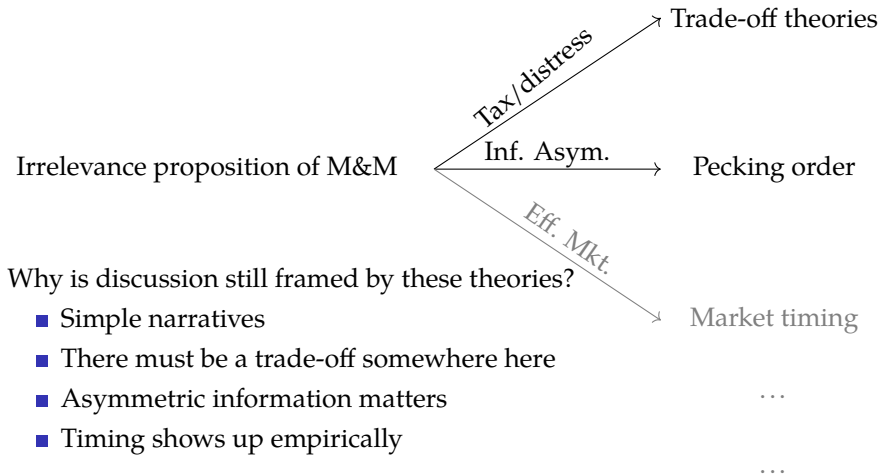
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	Profitability	Market To Book	R&D	Tangibility	Selling Expenses	Risk	Size
Pecking order	-	+	+	-	+	+	-
Trade off	-	-	-	+	-	-	+
<b>Frank and Goyal, 2009</b>	-	-		+			+

## Our purpose: Not going to propose a new mash-up

Look at contemporaneous correlation model (CCM) through the lens of structural causal modeling (SCM).

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- With the empirical test you are not going to be able to reject (1) Many other possible SCMs (2) Reverse causation
- **But you are able to test if the data is consistent with your SCM**

## Revisit these relationships from a causal standpoint

Ex-ante identification of causal structures

Estimation of causal effects  
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Here we focus on causal structures identification using Structural Causal Modeling (SCM)

- How are leverage and its determinants causally related?
- How do causal effects compare to the empirical associations?

## Why is identification so important?

$Y$	$X$	$S$	$R$
$y_1$	$x_1$	$s_1$	$r_1$
$y_2$	$x_2$	$s_2$	$r_2$
$y_3$	$x_3$	$s_3$	$r_3$
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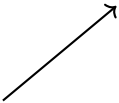
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$$y = \mathcal{F}(\dots)$$

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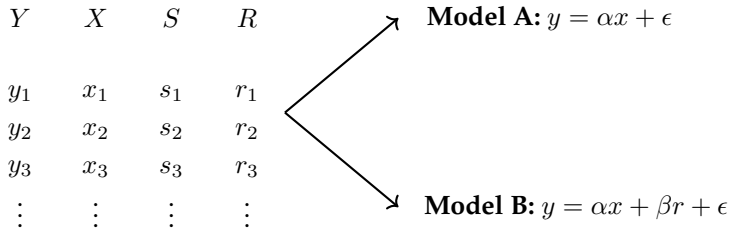
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**Model A:**  $y = \alpha x + \epsilon$

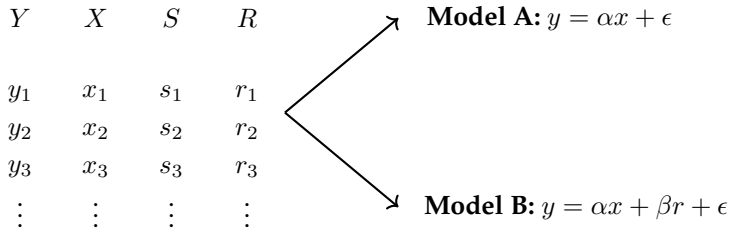
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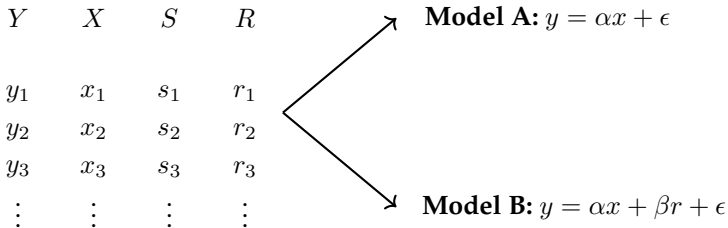


Model	$\alpha$	$\sigma_{\bar{\alpha}}$	t-value	p-value	$R^2$	Residuals
<b>Model A</b>	-0.00	0.045	-0.009	0.502	0.001	Normal
<b>Model B</b>	0.229	0.037	6.099	0.000	0.346	Normal

## The right model is the worst model

$$X \sim \mathcal{N}_x(0, 1); S \sim \mathcal{N}_s(0, 1);$$

$$Y \sim S + \mathcal{N}_y(0, 1); R = -0.5X + 1.5S + \mathcal{N}_r(0, 1)$$



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## Warning

*A very simple dataset, two models, two coefficients but no statistical measure that helps you select the correct one*



## Connection to capital structure problems, **Example**

### Size-Leverage relation

#### Trade-off theory, positive

Large, diversified firms have lower default risk and lower debt-related agency costs.

#### Pecking order, **negative**

Large firms have more retained earnings and have a lower cost of equity issuance.

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## Let's go back to the numerical example

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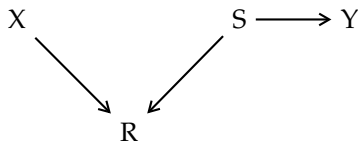
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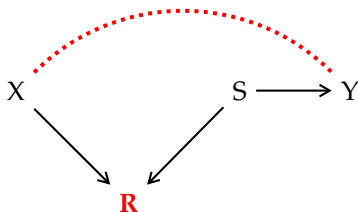
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**Collider bias**



The problem of even a very small kitchen sink  
*a not-omitted variable bias*

# Estimating unbiased causal effects it's all about finding the right conditioning set. **But how?**

$Y$	$X$	$Z$	$\dots$	$\dots$	$L$
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**We need a story**



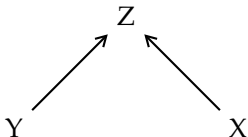
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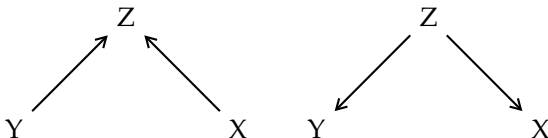
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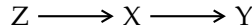
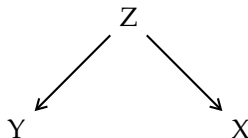
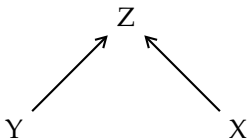
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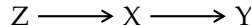
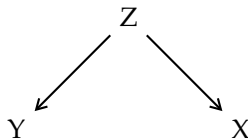
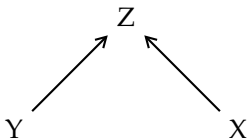
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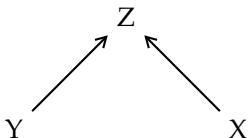


Z-control induces bias

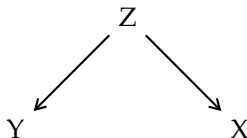
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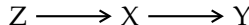
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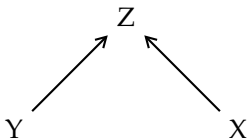
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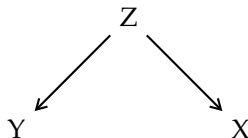
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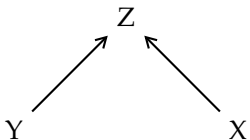


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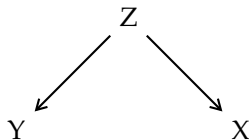


Z-control irrelevant

## How do we test our hypothesis?



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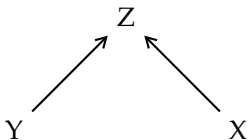
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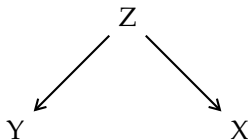
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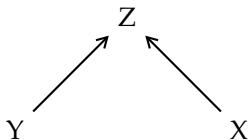
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Each model or *causal graph* entails a set of conditional independences

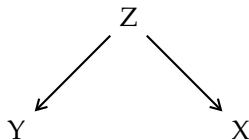
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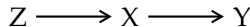
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$$X \perp\!\!\!\perp Y$$

$$X \not\perp\!\!\!\perp Y|Z$$



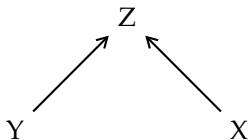
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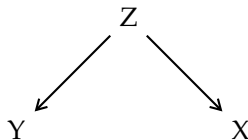
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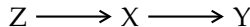
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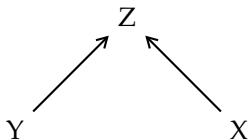
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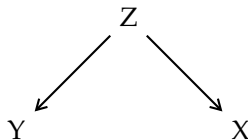
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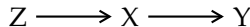
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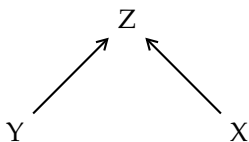
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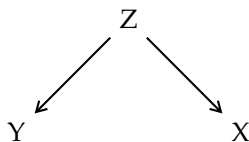
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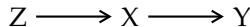
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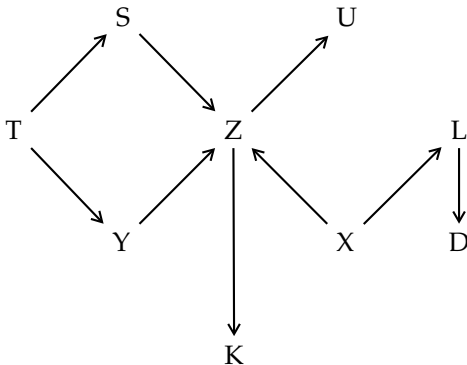
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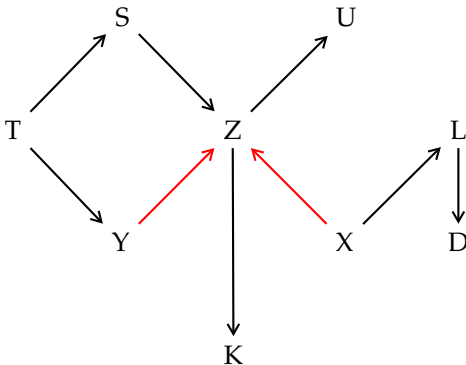
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Once we have the right graph we know exactly what to control for to estimate unbiased causal effects

## Isn't the world more complex than these simple models?

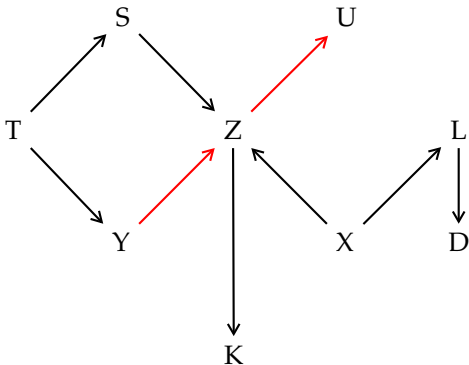


# Isn't the world more complex than these simple models?



**Collider:**  $X \perp\!\!\!\perp Y, X \not\perp\!\!\!\perp Y|Z$

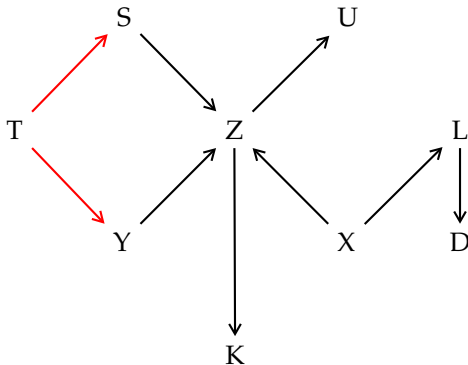
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**Chain:**  $Y \perp\!\!\!\perp U | Z$

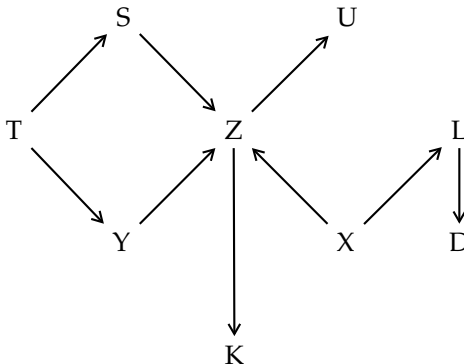


# Isn't the world more complex than these simple models?



**Fork:**  $Y \perp\!\!\!\perp S|T$

## Isn't the world more complex than these simple models?



**The first step of a SCM is to determine whether the story we have in mind agrees with the data**

## d-separation

A path between two nodes  $X$  and  $Y$  is blocked by a set of nodes  $Z$  if and only if:

- The path contains a chain or a fork such that the middle node is in  $Z$ , or
- The path contain a collider such that the collision node is not in  $Z$  and no descendent of the collision node is in  $Z$

if  $Z$  blocks every path between two nodes  $X$  and  $Y$  , then  $X$  and  $Y$  are d-separated conditional on  $Z$ . **Therefore they are conditionally independent given  $Z$**

## d-separation

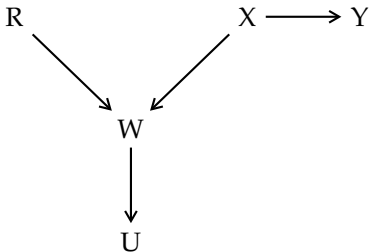
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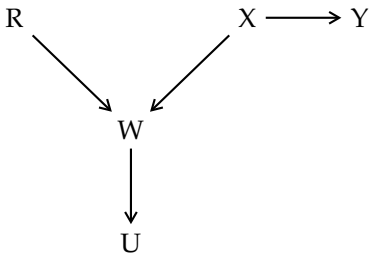
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The concept of d-separation allows us to determine the implied conditional independencies of a model

## Example of d-separation

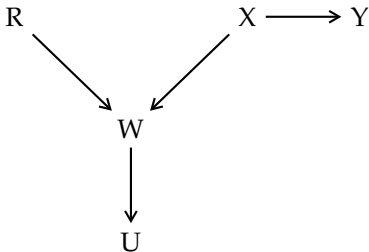


## Example of d-separation



R and Y are d-separated using an empty set there is only one path between R and Y which is blocked by W. *They are unconditionally independent*

## Example of d-separation



**R and Y are d-separated using an empty set** there is only one path between R and Y which is blocked by W. *They are unconditionally independent*

**R and Y are d-connected if we condition on {W}** there is no chain or fork in the conditioning set (cond. 1 is not valid) and the only collider is in the conditioning set. *They are dependent conditioning on {W}*

## Connection with regression

### Structural causal models

- Formulate a hypothesis
- Test the hypothesis
- Use d-sep and backdoor to identify controls
- Estimate "unbiased" effects:
  - 1 Regression
  - 2 ...
  - 3 Do-operations (simulate an experiment)

### Regression

- Formulate a hypothesis
- **No real test you can do here**
- Estimate the regression coefficients



## Conditional independence tests

$$X \perp\!\!\!\perp Y|Z$$

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In linear models with Gaussian distributions

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Model (normal noise)	Test	p-value
Fork ( $X \leftarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0.000
Fork ( $X \leftarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y Z$	0.763

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<b>Fork (<math>X \leftarrow Z \rightarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0.763</b>
Chain ( $X \rightarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0.000
<b>Chain (<math>X \rightarrow Z \rightarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0.211</b>

## Conditional independence tests

$$X \perp\!\!\!\perp Y|Z$$

In linear models with Gaussian distributions

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Model (normal noise)	Test	p-value
Fork ( $X \leftarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0.000
<b>Fork (<math>X \leftarrow Z \rightarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0.763</b>
Chain ( $X \rightarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0.000
<b>Chain (<math>X \rightarrow Z \rightarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0.211</b>
Collider ( $X \rightarrow Z \leftarrow Y$ )	$X \perp\!\!\!\perp Y$	0.658
<b>Collider (<math>X \rightarrow Z \leftarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0.000</b>

## Conditional independence tests

$$X \perp\!\!\!\perp Y|Z$$

For non-Gaussian distributions zero partial correlation is neither necessary nor sufficient for conditional independence

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	Test	p-value
Model (non-normal noise)		
Fork ( $X \leftarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0
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Chain ( $X \rightarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0
<b>Chain (<math>X \rightarrow Z \rightarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0</b>

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Fork ( $X \leftarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0
<b>Fork</b> ( $X \leftarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y Z$	<b>0</b>
Chain ( $X \rightarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0
<b>Chain</b> ( $X \rightarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y Z$	<b>0</b>
Collider ( $X \rightarrow Z \leftarrow Y$ )	$X \perp\!\!\!\perp Y$	0.48
<b>Collider</b> ( $X \rightarrow Z \leftarrow Y$ )	$X \perp\!\!\!\perp Y Z$	<b>0.15</b>

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$$X \perp\!\!\!\perp Y|Z \Leftrightarrow \Sigma_{\tilde{X}Y.Z} = 0 \Leftrightarrow \|\Sigma_{\tilde{X}Y.Z}\|_{\text{HS}}^2 = 0$$

$$H_0 : \|\Sigma_{\tilde{X}Y.Z}\|_{\text{HS}}^2 = 0$$

$$H_1 : \|\Sigma_{\tilde{X}Y.Z}\|_{\text{HS}}^2 > 0 \quad (1)$$

where  $\|\cdot\|_{\text{HS}}^2$  is the Hilbert-Schmidt norm in Euclidean space.

Strobl, E. V., et al. (2019) *Journal of Causal Inference* → RCoT (Randomised conditional correlation test)

## Conditional independence tests

$$X \perp\!\!\!\perp Y|Z$$

For non-Gaussian distributions zero partial correlation is neither necessary nor sufficient for conditional independence

$$\begin{aligned} H_0 &: \|\Sigma_{\tilde{X}Y \cdot Z}\|_{\text{HS}}^2 = 0 \\ H_1 &: \|\Sigma_{\tilde{X}Y \cdot Z}\|_{\text{HS}}^2 > 0 \end{aligned} \quad (2)$$

	Test	p-value
Model (non-normal noise)		
Fork ( $X \leftarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0.03
<b>Fork (<math>X \leftarrow Z \rightarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0.45</b>

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 \tag{2}$$

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Fork ( $X \leftarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0.03
<b>Fork (<math>X \leftarrow Z \rightarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0.45</b>
Chain ( $X \rightarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0.04
<b>Chain (<math>X \rightarrow Z \rightarrow Y</math>)</b>	<b><math>X \perp\!\!\!\perp Y Z</math></b>	<b>0.4</b>

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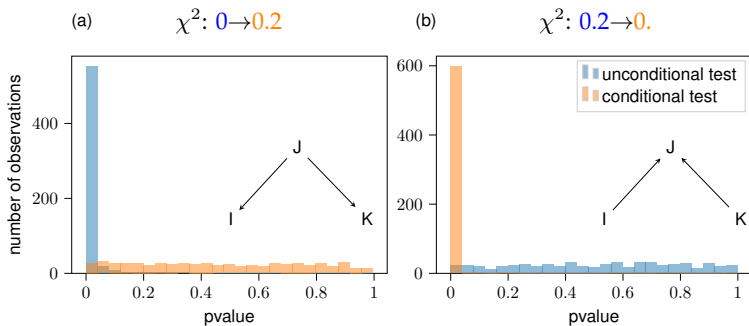
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Chain ( $X \rightarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y$	0.04
<b>Chain</b> ( $X \rightarrow Z \rightarrow Y$ )	$X \perp\!\!\!\perp Y Z$	<b>0.4</b>
Collider ( $X \rightarrow Z \leftarrow Y$ )	$X \perp\!\!\!\perp Y$	0.55
<b>Collider</b> ( $X \rightarrow Z \leftarrow Y$ )	$X \perp\!\!\!\perp Y Z$	<b>0.05</b>



## Independence test on panel data

We run repeated tests for each year in the panel



## A few observations

- SCM tells you which variables you need to control for to estimate causal effects

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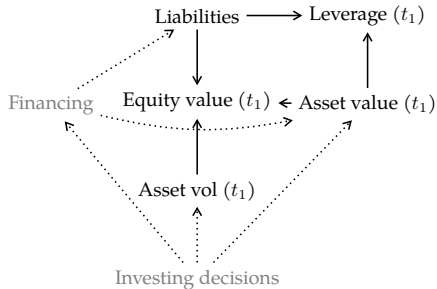
- SCM tells you which variables you need to control for to estimate causal effects
- In econometrics, often a disconnect between the formal model and the empirical implementation
- SCM forces you to write down an explicit version of how the empirical variables you are using act on each other
- The hypothesis are testable prior to estimation

## Back to the problem: a causal model for leverage

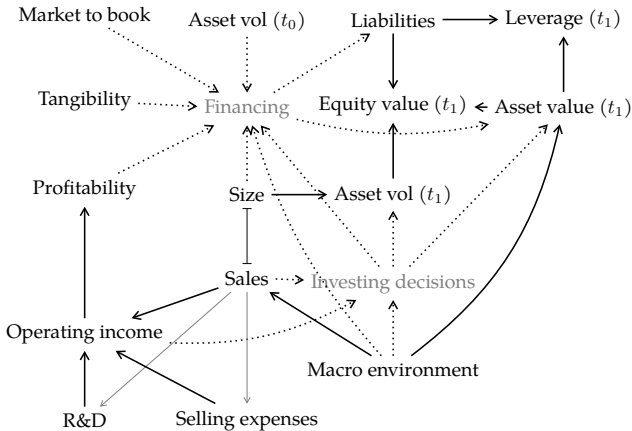
Financing

Investing decisions

## Back to the problem: a causal model for leverage

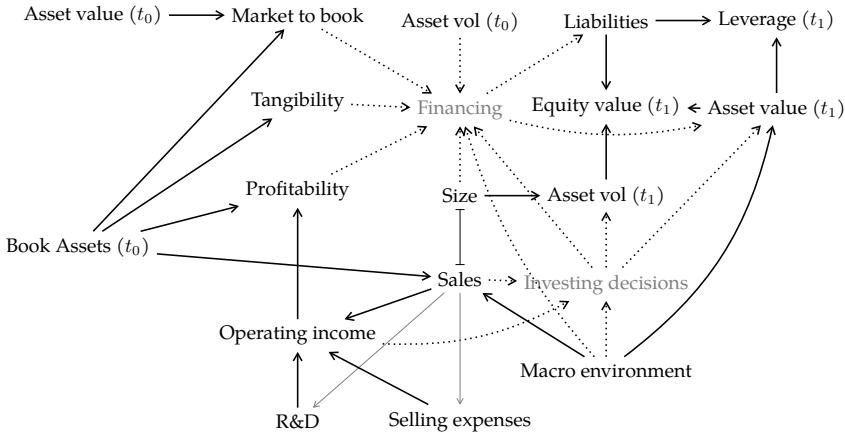


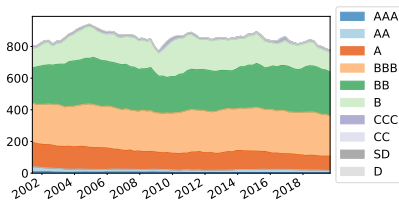
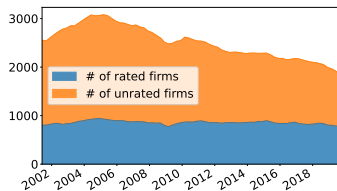
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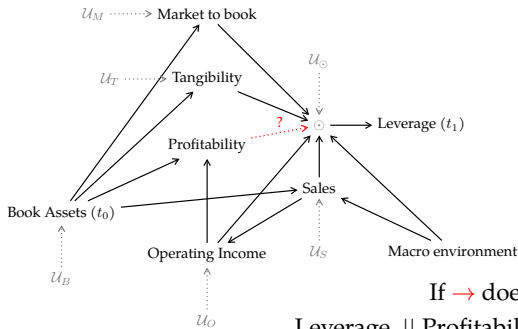
## Back to the problem: a causal model for leverage





Variable	Non Rated	Rated
S&P 500 indicator	0.03	0.39
S&P 400 indicator	0.06	0.18
NYSE indicator	0.18	0.68
Probability rated	0.14	0.20
Market to book	1.83	1.69
Tangibility	0.26	0.37
R&D	0.05	0.02
Selling Expenses	0.31	0.17
Profitability	0.07	0.14
Size	4.50	7.68
Market Debt	0.12	0.26
Book Debt	0.26	0.37
Operating Risk	0.07	0.04
Market value of asset (log)	7.2	9.89
Volatility of asset	0.33	0.18
Observations	120837	62473

## Testing conditional independencies

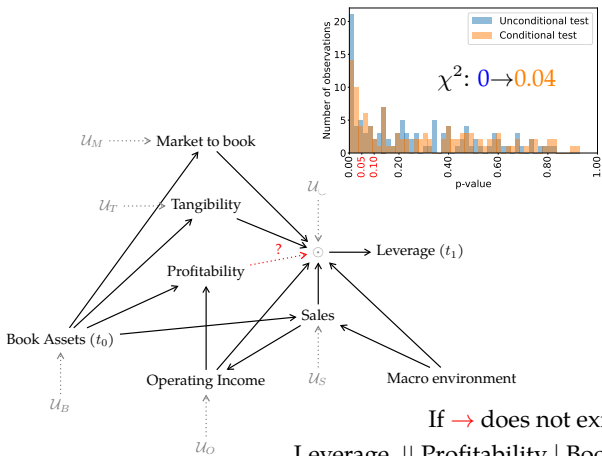


If  $\rightarrow$  does not exist:

Leverage  $\perp\!\!\!\perp$  Profitability | Book asset, Op. Inc.

Leverage  $\perp\!\!\!\perp$  Profitability | Op. Inc., MTB, Sales, Tang.

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## Testing conditional independencies

Hypothesis	$\chi^2$
Profitability $\perp\!\!\!\perp$ Leverage   Sales, Op. Inc., Market to book, Tangibility, Macro environment	0.0 → 0.04
Market to book $\perp\!\!\!\perp$ Leverage   Book assets <sub>t<sub>0</sub></sub>	0.0 → 0.0
Market to book $\perp\!\!\!\perp$ Leverage   Sales, Op. Inc., Profitability, Tangibility, Macro environment	0.0 → 0.0
Selling Expenses $\perp\!\!\!\perp$ Leverage   Sales	0.0 → 0.0
Selling Expenses $\perp\!\!\!\perp$ Leverage   Sales, Op. Inc.	0.0 → 0.0
R&D $\perp\!\!\!\perp$ Leverage   Sales	0.0 → 0.26
R&D $\perp\!\!\!\perp$ Leverage   Sales, Op. Inc.	0.0 → 0.26
Tangibility $\perp\!\!\!\perp$ Leverage   Book assets <sub>t<sub>0</sub></sub>	0.0 → 0.0
Tangibility $\perp\!\!\!\perp$ Leverage   Sales, Op. Inc., Profitability, Market to book, Macro environment	0.0 → 0.0
OpRisk $\perp\!\!\!\perp$ Leverage   Op. Inc.	0.41 → 0.61
Sales $\perp\!\!\!\perp$ Leverage   Op. Inc., Profitability, Market to book, Tangibility, Macro environment	0.0 → 0.0
Sales $\perp\!\!\!\perp$ Leverage   Op. Inc., Book assets <sub>t<sub>0</sub></sub> , Macro environment	0.0 → 0.0
Risk $\perp\!\!\!\perp$ Leverage   Asset value <sub>t<sub>0</sub></sub> , Book assets <sub>t<sub>0</sub></sub>	0.0 → 0.0

## Comparing estimated effects

	Statistical model (without rating control)	Causal model
Market to book	-0.240	-0.553
Tangibility	0.221	0.300
Selling expenses	-0.085	-0.576
Profitability	-0.353	-0.353
Size	0.139	0.581
Operating risk	0.013	NaN
Risk	NaN	-0.809

## Comparing estimated effects

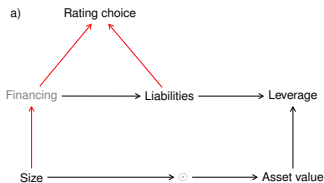
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	Mixed effects	Total effects

## What is the role of the rating choice?

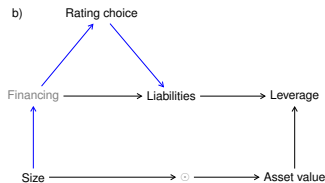
	Statistical model (with rating control)	Statistical model (without rating control)	Causal model
Market to book	-0.184	-0.240	-0.553
Tangibility	0.191	0.221	0.300
Selling expenses	-0.080	-0.085	-0.576
Profitability	-0.305	-0.353	-0.353
<b>Size</b>	<b>-0.076</b>	<b>0.139</b>	<b>0.581</b>
Operating risk	-0.002	0.013	NaN
Risk	NaN	NaN	-0.809



# What is the role of the rating choice?

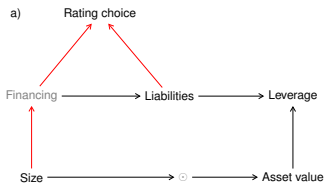


Collider

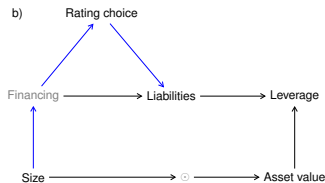


Mediator

## What is the role of the rating choice?



**Collider**



**Mediator**

Hard to imagine a model with the rating choice as part of the backdoor path

## Take home messages

- Capital structure theories

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- 1 We derived and validated a SCM for leverage

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### ■ Broader implications

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- 2 Multiple specifications to estimate comparable effects
- 3 Risk of introducing uncontrolled control variables (Unomitted variable problem)

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- The estimation step is rudimentary
- **The relevance of the estimated causal links hinges upon the economic interpretations of the empirical variables**